

## Chief Executive Officer of Microfinance Subsidiary M/F

*Advans regularly seeks Chief Executive Officers (M/F) for its subsidiaries. Are you looking for new challenges in a dynamic and multicultural environment? Do you want to utilize your leadership and entrepreneurial spirit with international teams committed to moving forward together for development?*

*Give meaning to your career path by joining our leading international microfinance group!*

### What will your role be?

You will manage a subsidiary in close collaboration with the Advans group head office and in liaison with the Board of Directors.

Your main tasks will be as follows:

- ✦ Implement the strategic plan defined with the Board of Directors and in alignment with the Group.
- ✦ Deploy the necessary action plans to achieve the financial, operational and social performance levels set.
- ✦ Ensure that risks are properly managed and that internal control rules are complied with.
- ✦ Develop a network with the country's authorities and key partners, ensure the representativeness of the institution in the country.
- ✦ Lead and support employees' development to achieve high levels of performance.
- ✦ Federate and engage teams around the Advans culture based on ethics, excellence and customer satisfaction.
- ✦ Structure and support change, positioning the subsidiary as a leader in financial inclusion in the country, developing the strategic axes defined around financial, marketing, commercial and organizational issues.

### What kind of profile are we looking for?

You are interested in the microfinance sector and Advans' missions. You have :

- ✦ A minimum of 10 years' experience (retail banking, financial institution, or microfinance) including 3 to 5 years in a similar position in financial services
- ✦ Experience in developing countries
- ✦ A bilingual language level in English and French
- ✦ Excellent entrepreneurial and organizational skills, result-oriented; team player, you are recognized for your leadership, adaptability and resilience
- ✦ An ability to seize new opportunities

*Does this sound like you? You might just be the new team member we are looking for!*

**Apply now: [https://advans.aragon-erh.com/new\\_rec\\_portal/apply/1778/FR](https://advans.aragon-erh.com/new_rec_portal/apply/1778/FR)**

### Want to know more about Advans?

Advans is a leading microfinance group established in 2005. Advans mission is to respond to the need for financial services of small businesses and other populations who have ill-adapted, limited or no access to formal financial services. The Advans Group currently spans nine countries: Cambodia, Cameroon, Ghana, the Democratic Republic of Congo, Côte d'Ivoire, Pakistan, Nigeria, Tunisia and Myanmar. As at end August 2020, the group served more than 1,000,000 clients and employed more than 7,500 staff. The group's shareholders are EIB, KfW, FMO, CDC Group plc, FISEA (AFD Group) and IFC.